

Start of "Consolidated Cargo & Passenger" Service Between Tokyo, Nagoya and Osaka with WILLER EXPRESS Highway Buses
- Providing small-lot, low-cost transportation by utilizing traffic infrastructure effectively -



SENKO Co., Ltd. (Head office: Kita-ku, Osaka City; President: Yasuhisa Fukuda; "SENKO") and WILLER EXPRESS (Head office: Koto-ku, Tokyo; President: Koji Hirayama; "WILLER EXPRESS") began the "Consolidated Cargo & Passenger" mainline transportation service from April 2021, providing a low-cost way to send small lot cargo using the baggage space of highway buses operated by WILLER EXPRESS.

WILLER EXPRESS is one of the leading highway bus companies in Japan that owns 229 buses with pink livery linking major cities around Japan with 297 services/day operating on 20 routes, used by more than 3 million passengers annually (figures as of end of 2019).

Approximately 50 new consolidated cargo & passenger services are available every day (although services are currently reduced due to COVID-19) operating between three routes: Tokyo (Koto-ku) to Osaka (Sakai City); Tokyo (Koto-ku) to Nagoya (Minato-ku); and Nagoya (Minato-ku) to Osaka (Sakai City).

Cargo up to 350 kg for each lot can be transported, with SENKO arranging collection and delivery to and from bus departure and arrival stops.

Utilizing the baggage space of buses means cargo can be transported for a lower price than trucks, with an example delivery from Tokyo to Osaka priced between 18,000 yen and 43,000 yen (varying depending on collection/delivery distances from bus departure/arrival stops).

Further improvements are planned in the future based on utilization rates after the service begins, by using a greater range of WILLER EXPRESS' highway bus network to provide faster small-lot transportation services at time slots and volumes desired by customers.

End.